



PRESS RELEASE

PASPORTE AWARDED ORANGE BUSINESS SERVICES UK PARTNER OF THE YEAR

AWARD HIGHLIGHTS MID-MARKET INFLUENCE AND OPPORTUNITY

UK, 12 March 2007 – Pasporte, the UK's leading provider of managed ICT outsourcing to the mid-market, has been named Orange Business Services UK Partner of the Year 2006. The award recognises Pasporte's expertise in the design and deployment of managed services to the mid-market customer, in collaboration with Orange Business Services.

Andrew McFadzen, General Manager, UK & Ireland at Orange Business Services comments, "We are pleased to announce Pasporte as UK Partner of the Year 2006. Pasporte's success stands as testament to its unrivalled understanding of the mid-market opportunity, leveraging brand strength and increasing revenues accordingly."

Chosen for its outstanding contribution as a UK partner throughout 2006, Pasporte has helped facilitate Orange Business Services' growth into the mid-market, successfully securing a wealth of new customers and delivering outstanding revenue streams. In particular Pasporte has supported Orange Business Services' ongoing expansion into vertical sectors such as hospitality.

"Pasporte's dependability in the mid-market continues to help us grow. Their skills and technical expertise within the mid-market ensures our customers receive a high level of service," continued McFadzen.

Pasporte incorporates the Orange brand values and solutions, alongside its best-of-breed technologies portfolio, in order to design and deliver bespoke managed services that meet the challenges of the mid-market enterprise. Working in partnership, Orange Business Services

and Pasporte enable customers to achieve business agility, and, ultimately, increase profit margins through intelligent IT solutions.

Gary Woodward, CEO of Pasporte, concludes, "Our partnership with Orange Business Services continues to go from strength to strength, and our success during 2006 is demonstrative of this. We are delighted to receive this award which recognises the benefits that the Pasporte-Orange Business Services collaboration brings to mid-market customers in the UK."

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About Pasporte

Orchestra Strategic IT Outsourcing, from Pasporte, brings on-demand ICT expertise, experience and scale economies to mid-market organisations. Orchestra solutions offer a tailored blend of: Managed Applications, Managed Hosting and Managed Networks.

In partnership with IBM Global Services and award winning global communications provider Orange Business Services (OBS), Pasporte provides high quality hosting infrastructure and world-class networks, together with 24x7 services to deliver complete outsourced IT solutions.

As an IBM Premier Services Partner, Pasporte is the power behind many of IBM's major mid-market outsourcing projects. Pasporte was awarded the prestigious IBM Beacon Award *Consultant & Integrator 2005*, *World Leadership Award 2006* for IBM Global Services, and Orange Business Services *UK Partner of the Year 2005* and *2006*.

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