



PRESS RELEASE

PASPORTE AWARDED IBM GLOBAL SERVICES BUSINESS PARTNER LEADERSHIP AWARD

UK, 30th May 2006 – Pasporte, the UK's leading provider of IT outsourcing to the mid-market, has been presented with the 2006 IBM Global Services Business Partner Leadership Award, during a ceremony held at Audleys Wood Hotel in Basingstoke. This prestigious recognition has been awarded to a select number of IBM partners worldwide, following the annual IBM PartnerWorld conference and demonstrates Pasporte's ongoing commitment to business excellence.

The award is designed to recognise IBM Global Services' top business partners around the world and Pasporte was chosen for its outstanding performance in IGS sales revenue, business growth and expansion into key services throughout 2005.

Gary Woodward, CEO of Pasporte, says, "We are delighted to receive such a high profile accolade which recognises and rewards the success of our partnership, and the value we deliver to organisations worldwide.

Through our local expertise and IBM's global resources, businesses can take advantage of a tailored IT proposition that delivers agility, value and competition – service differentiation is critical."

Alex Reardon, Director of IBM's Mid-Market Global Technology Services in UK, Ireland and South Africa, adds; "Pasporte has been selected as the winner of IBM's 2005 Global Business Partner Leadership Award, being recognised as a key partner for IBM Global Services in the UK. They have worked with IBM to generate some significant and high profile

wins in that time and have also been selected as one of only five focus Regional Systems Integrators in the UK.

The IBM / Pasporte value proposition is proving to be an attractive one in the marketplace, with plans and activities underway to ensure we convert that interest into yet more wins and build on this success.”

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About Pasporte

Orchestra Strategic IT Outsourcing, from Pasporte, brings on-demand IT expertise, experience and scale economies to mid-market organisations. Orchestra solutions offer a tailored blend of: Managed Applications, Managed Hosting and Managed Networks.

In partnership with IBM Global Services and award winning global communications provider Equant, Pasporte provides high quality hosting infrastructure and world-class networks, together with 24x7 services to deliver complete outsourced IT solutions.

As an IBM Advanced Business Partner and Regional Systems Integrator, Pasporte is the power behind many of IBM's major mid-market outsourcing projects. Pasporte was awarded the prestigious IBM Beacon Award *Consultant & Integrator 2005*, and more recently winner of IBM's Global Services *Business Partner Leadership Award*.

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